



## **Press Release**

## PIVOT and AlfaSec Advisors form strategic alliance to service the Indian (local and GIFT City) and Singapore financial markets

PIVOT Management Consulting, India has entered a strategic alliance with AlfaSec Advisors effective June 01, 2023.

AlfaSec Advisors (<u>www.alfa-sec.com</u>) is headquartered in Singapore with offices in Hong Kong.

AlfaSec Advisors is sponsored by Roger Harrold and Philippe Metoudi and works with Financial Services Companies and Companies in the Fund Management Industry. AlfaSec provides professional support mainly but not exclusively to offshore entities to establish legal entities in Singapore. AlfaSec provides, expertise to establish the company, to employee suitable resources, develop business strategy and provide corporate governance. Alfasec can also provide qualified industry Directors to those legal entities.

PIVOT Management Consulting (<u>www.pivotmgmt.com</u>) is headquartered in Mumbai, India with presence in Cyprus (<u>www.pivotcyprus.com</u>). It partners with firms covering Mauritius, Canada, UK, South Africa, Luxembourg, Hong Kona.

PIVOT founded by Industry veteran Viraj Kulkarni, is Asia's leading consulting firm in Securities Services & Broking. Its client segment also includes FPIs, Fund Accounting, Training, and Capital Market Infrastructure in advisory and business transformation space. PIVOT with 250 person years of experience and expertise is recognized for thought leadership initiatives.

AlfaSec and PIVOT are members of the global Consulting Group TSSAG (The Securities Services Advisory Group) <u>www.tssag.info</u>.

With the combined expertise at PIVOT Consulting and AlfaSec Advisors, the alliance will focus on supporting strategic planning to service Investors and Financial Service Companies expanding into India or Singapore. Both Pivot Consulting and AlfaSec Advisors are ideally positioned to provide experienced and practiced independent professionals in each local market, to develop business expansion plans, support with Corporate Governance & license requirements, and deliver resources to build on shore presence in either or both locations.

For more information reach us at contact details on the above listed website