

NEWS

Pivot and Neo partner to facilitate cross-border investment flows

Strategic alliance bridges markets in India, Brazil, Cyprus and Luxembourg.

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PIVOT India and Cyprus, a provider of a range of advisory and consulting services primarily in the securities services arena, has entered a strategic alliance with The NeoTrust Services in Luxembourg and NEO Consulting in Brazil to advise and service investors from Europe and Brazil.



"The combined expertise at PIVOT and NEO is a first of its kind alliance of experts to focus on servicing Investors and financial institutions in cross-border activities, as well as engaging with regulators and industry bodies in thought leadership and best practices for the financial developments in these regions," said Viraj Kulkarni, CEO of PIVOT India. Both companies are members of The Securities Services Advisory Group (TSSAG)



Nelson Eduardo, CEO of NEO Consulting described the alliance as hailing the next generation of fiduciary managed services for investors across key markets.

"PIVOT will now have a presence in Luxembourg. Luxembourg brings in over 1300 FPIs of the 10900 FPIs into India," Kulkarni added.

Panayiotis Gregoriades, CEO of PIVOT Cyprus noted that Cyprus offers attractive solutions for funds based in Europe and the Americas. "Together with NEO and PIVOT India we offer an integrated solution that enables greater ease in accessing markets, especially India and Brazil," he commented.