



Press Release

PIVOT and The LaunchPad.Biz form strategic alliance to bridge the Indian, Hong Kong, China and Singapore financial markets

PIVOT Management Consulting, India has entered a strategic alliance with The LaunchPad.Biz effective August 09, 2021.

The LaunchPad.Biz (<u>www.thelaunchpad.biz</u>) is headquartered in Hong Kong, covering China and Singapore.

PIVOT Management Consulting (<u>www.pivotmgmt.com</u>) is headquartered in Mumbai, India with presence in Cyprus (<u>www.pivotcyprus.com</u>) and partners covering Mauritius, Canada, UK, South Africa and Singapore.

LaunchPad and PIVOT are members of the global Consulting Group TSSAG (The Securities Services Advisory Group) www.tssag.info.

PIVOT founded by Industry veteran Viraj Kulkarni, is India's leading consulting firm in the Securities Services, Broking, FPIs, Capital Market Infrastructure space and recognised for expertise and thought leadership initiatives in India and overseas.

The LaunchPad.Biz founded by industry veteran Lawrence Au, is a strategic business consulting practice specialized in accompanying financial firms to navigate the complexities in the Asia region and achieve business success.

The fast-evolving Indian, Hong Kong, China and Singapore financial markets hold out many exciting opportunities for Investors, Intermediaries and the larger cross-border Capital Market communities.

With the combined expertise at PIVOT and The LaunchPad.Biz, the alliance will focus on servicing Investors and Financial Institutions in cross-border activities, as well as engaging with Regulators and Industry Bodies in thought leadership and best practices for the financial developments in these countries.