

# PIVOT Management Consulting Pvt. Ltd.

INNOVATIVE | DISRUPTIVE | SCALE

# PIVOT<sup>®</sup>

## CAPITAL MARKET EXPERTISE FROM VISION TO REALITY

ADVISORY | NON ADVISORY | TECHNOLOGY | THOUGHT LEADERSHIP

**400+** PERSON YEARS    **13** SEGMENTS    **14** SERVICES    **20** COUNTRIES    **40** PUBLICATIONS

11 years || 40 Pedigree Institutional Clients || 3 Global Recognitions



**Rising Star**  
**PIVOT Consulting**  
Consulting Firm of the Year  
Markets & Infrastructure



**India**

[info@pivotmgmt.com](mailto:info@pivotmgmt.com)



**Cyprus**

[pgregoriades@pivotcyprus.com](mailto:pgregoriades@pivotcyprus.com)



**Singapore**

[info@pivotmgmt.com](mailto:info@pivotmgmt.com)





# PIVOT Management Consulting Pvt. Ltd.

## Who We Are

Award-winning global consulting firm PIVOT, through its presence in India, Cyprus, Singapore and strategic tie-ups in Asia, Europe, and the Middle East, offers a bouquet of high-impact solutions

We are a founding member of TSSAG, a global network of Securities Services consulting firms operating across 12 countries, promoting cross-border, best-in-class solutions

PIVOT is the founding member in India of the Delphi Alliance, a multidisciplinary international network operating across 15 countries, promoting collaboration across professional service sectors

## Client Segments

Stock Exchanges | Clearing Houses | Depositories | Custodians | FA | Brokerages | PE | FPIs | FDIIs | Corporates | Global Institutions | Rep-Office | Training Institutes

## Our Core Services

- **Advisory & Transformation**
  - Strategy & Business Plan
  - Business Setup & Re-engineering
  - Governance, Compliance & Operations
  - Technology Solutions
- **Client-Centric Services**
  - Fund Setup & Market Entry
  - Due Diligence
  - Research & Local expertise
  - Global Best Practice Advisory
- **Value-Added Offerings**
  - Global Recognition Strategy
  - Business Analytics & Intelligence
  - 40-hour Custody, 20-hour Fund Accounting & other Trainings
  - 40+ Industry Publications & Thought Leadership

## Leadership Team

### India



Hemant Nagar



R Anand



Rajeev Uberoi



Viraj Kulkarni



Madan Kore



Dilip Kakwani



Sukhdeep Singh Pannu

### Cyprus



Panayiotis Gregoriades



Viraj Kulkarni

### Singapore



Gautam Rudra